Salesperson Application

Personal Information:

First Name:

Last Name:

Phone Number:

Work Experience:

Previous Sales Experience -

Products or Services Sold -

Sales Targets Achieved -

Skills and Qualifications:

Strong communication and interpersonal skills?

Ability to build and maintain client relationships?

Negotiation and Persuasion?

Knowledge of sales techniques and strategies?

Availability:

Preferred work schedule?

Education:

Highest level of education?

Relevance to sales position?

Additional questions:

Why are you interested in this role?

How do you approach building a client base and generating leads?

Describe a successful sales campaign you were involved in.

How do you handle objections and rejections in a sales process?

Are you comfortable with sales targets and working in a competitive environment?

Do you have experience with cold calling?

Do you consider yourself to be a lucky person? Why or why not?